




Proposal Evaluation
HVAC Systems with Related Products and Services RFP #080824

Possible Points	ABM Building Solutions, LLC	ATS Automation Inc.	Austin Air Systems, LTD	Bexar Mechanical	Carrier Enterprise	Carrier Global Corp	CCG Automation, Inc.	Climate by Design International, Inc.	Climate Makers	Daikin Applied Americas
Conformance to RFP Requirements	Pass	Pass	Pass	Pass	Pass	Pass	Pass	Pass	Pass	Pass
Financial Viability and Marketplace Success	50	41	39	33	33	38	40	31	38	44
Ability to Sell and Deliver Solutions	150	128	98	101	86	123	130	104	125	135
Marketing Plan	100	86	74	72	76	85	80	76	66	68
Value Added Attributes	100	86	70	69	68	83	84	77	73	85
Depth and Breadth of Offered Solutions	200	169	151	110	141	164	177	155	160	183
Pricing	400	314	284	243	252	269	348	338	275	346
Total Points	1,000	824	716	628	656	762	859	781	737	861
Rank Order		7	16	25	22	10	5	9	14	4


Possible Points	Filterbuy Incorporated	First Service Air Conditioning Contractors Inc	Greenheck Fan Corporation	Harris St. Paul, Inc	Havtech, LLC	HC Nye Co.	Hobbs & Associates	Hoffman Mechanical Solutions	Honeywell	James M Pleasants, LLC
Conformance to RFP Requirements	Pass	Pass	Pass	Pass	Pass	Pass	Pass	Pass	Pass	Pass
Financial Viability and Marketplace Success	50	38	30	42	30	39	34	38	29	34
Ability to Sell and Deliver Solutions	150	106	99	136	94	98	84	103	90	90
Marketing Plan	100	62	51	89	56	78	79	80	56	71
Value Added Attributes	100	64	63	89	71	81	66	70	55	78
Depth and Breadth of Offered Solutions	200	133	140	176	121	148	155	134	146	154
Pricing	400	202	241	316	104	296	278	301	258	271
Total Points	1,000	605	624	848	476	740	696	726	634	698
Rank Order		28	26	6	30	13	19	15	24	3

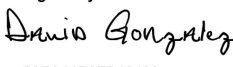
Possible Points	Johnson Controls, Inc.	Lelam Holdings, LLC dba Climate Solutions	McClure Company	Optimum Energy Co, LLC	PacificWest Energy Solutions Inc.	Path Company	Siemens Industry, Inc.	Thema LLC	Total Mechanical Services, Inc.	Veregy, LLC
Conformance to RFP Requirements	Pass	Pass	Pass	Pass	Pass	Pass	Pass	Pass	Pass	Pass
Financial Viability and Marketplace Success	50	46	34	42	34	38	34	45	38	41
Ability to Sell and Deliver Solutions	150	139	97	130	121	115	101	136	120	118
Marketing Plan	100	89	68	84	81	77	71	84	73	80
Value Added Attributes	100	92	77	85	83	74	68	86	83	81
Depth and Breadth of Offered Solutions	200	182	156	154	149	152	132	179	137	161
Pricing	400	366	241	293	274	200	244	370	251	268
Total Points	1,000	914	673	788	742	656	650	900	702	749
Rank Order		1	20	8	12	22	23	2	17	11

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